European Stability Mechanism



EUROPEAN STABILITY MECHANISM

January 2023



DISCLAIMER

- IMPORTANT: YOU ARE ADVISED TO READ THE FOLLOWING CAREFULLY BEFORE READING, ACCESSING OR MAKING ANY OTHER USE OF THE MATERIALS THAT FOLLOW.
- THIS PRESENTATION AND ITS CONTENTS ARE CONFIDENTIAL AND ARE NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, IN WHOLE OR IN PART, DIRECTLY OR INDIRECTLY, IN, INTO, TO RESIDENTS IN, OR FROM, ANY JURISDICTION IN, INTO, TO RESIDENTS IN, OR FROM, WHICH SUCH DISTRIBUTION IS UNLAWFUL, INCLUDING THE UNITED STATES OF AMERICA, CANADA, AUSTRALIA AND JAPAN (OTHER THAN IN COMPLIANCE WITH AN APPLICABLE EXEMPTION UNDER THE LAWS OF SUCH JURISDICTION).
- THIS PRESENTATION IS BEING DELIVERED IN CONNECTION WITH A PROPOSED MEETING WITH THE EUROPEAN STABILITY MECHANISM ("ESM") AND COPIES OF THE PRESENTATION MUST BE RETURNED AT THE END OF THE MEETING. THIS DOCUMENT MAY NOT BE REMOVED FROM THE PREMISES. BY ATTENDING THE MEETING WHERE THIS PRESENTATION IS MADE, YOU AGREE TO BE BOUND BY THE FORTHCOMING LIMITATIONS AND TO MAINTAIN ABSOLUTE CONFIDENTIALITY REGARDING THE INFORMATION DISCLOSED IN THIS PRESENTATION.
- This presentation (the "Presentation") has been prepared by and is the sole responsibility of ESM, and has not been verified, approved or endorsed by any lead auditor, manager, bookrunner or underwriter retained by ESM.
- The Presentation is provided for information purposes only and does not constitute, or form part of, any offer or invitation to underwrite, subscribe for or otherwise acquire or dispose of, or any solicitation of any offer to underwrite, subscribe for or otherwise acquire or dispose of, any debt or other securities of ESM (the "Securities") and is not intended to provide the basis for any credit or any other third party evaluation of Securities. If any such offer or invitation is made, it will be done so pursuant to separate and distinct offering materials (the "Offering Materials") and any decision to purchase or subscribe for any Securities pursuant to such offer or invitation should be made solely on the basis of such Offering Materials and not on the basis of the Presentation.
- The Presentation should not be considered as a recommendation that any investor should subscribe for or purchase any Securities. Any person who subsequently acquires Securities must rely solely on the final Offering Materials published by ESM in connection with such Securities, on the basis of which alone purchases of or subscription for such Securities should be made. In particular, investors should pay special attention to any sections of the final Offering Materials describing any risk factors relating to ESM or any Securities. The merits or suitability of any Securities or any transaction described in the Presentation to a particular person's situation should be independently determined by such person. Any such determination should involve, inter alia, an assessment of the legal, tax, accounting, regulatory, financial, credit and other related aspects of the Securities or such transaction.
- The Presentation may contain projections and forward-looking statements. Any such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause ESM's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Any such forward-looking statements will be based on numerous assumptions regarding ESM's present and future strategies and the environment in which ESM will operate in the future. Further, any forward-looking statements will be based upon assumptions of future events which may not prove to be accurate. Any such forward-looking statements in the Presentation will speak only as at the date of the Presentation and ESM assumes no obligation to update or provide any additional information in relation to such forward-looking statements.
- None of this presentation, its contents, the oral presentation thereof or any question-and-answer session that follows such oral presentation (Presentation Materials) are an offer of securities for sale in the United States (as defined in Regulation S under the Securities Act) or in any other jurisdiction where such offer is unlawful. Any Securities referred to in this presentation have not been and will not be registered under the Securities Act or under the securities laws of any state or other jurisdiction of the United States, and any such Securities may not be offered or sold in the United States absent registration under the Securities Act or an available exemption from registration. There will be no public offering of Securities in the United States.
- No Presentation Materials may be communicated, and none of such Presentation/Materials have been approved, by an authorised person for the purposes of section 21 of the UK Financial Services and Markets Act 2000 (the FSMA).

 Accordingly, such Presentation Materials are not being distributed to, and must not be passed on to, the general public in the United Kingdom. The communication of any such Presentation Materials is exempt from the restriction on financial promotions under section 21 of the FSMA on the basis that it is only directed at and may only be communicated to (1) those persons who are existing members or creditors of ESM or other persons within Article 43 of the Financial Services Act 2000 (Financial Promotion) Order 2005 and (2) any other persons to whom the Presentation Materials may lawfully be communicated.
- The Presentation must not be reproduced, redistributed or passed on to any other person or published, in whole or in part, for any purpose without the prior written consent of ESM.
- The Presentation is not intended for use by any person or entity in any jurisdiction or country where such use would be contrary to local law or regulation.
- ESM's registered office and seat is at 6a, Circuit de la Foire Internationale, L-1347 Luxembourg

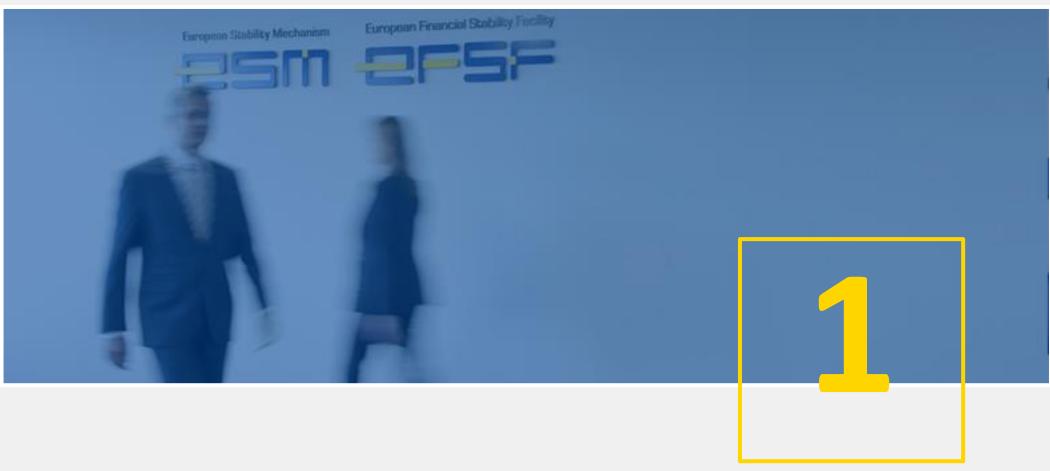


CONTENTS





ESM MANDATE



THE ESM IS THE CRISIS PREVENTION AND RESOLUTION MECHANISM OF THE EURO AREA



Financial assistance

The ESM provides financial assistance to euro area countries experiencing or threatened by severe financing problems, through raising financing on debt capital markets

Crisis prevention and market trust

ESM supports market stability and confidence through strong market presence and the existence of its diversified toolkit

Enhanced mandate*

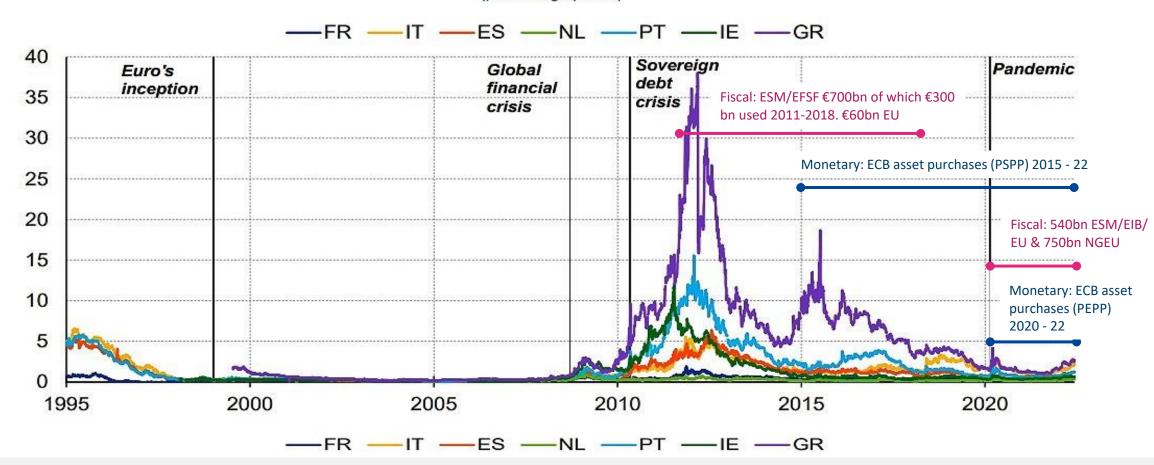
Common backstop to the SRF and a stronger role in designing and monitoring future programmes



UNITED FISCAL AND MONETARY RESPONSE MADE EURO AREA STRONGER AND CALMED DOWN MARKETS

Euro area 10-year sovereign spreads

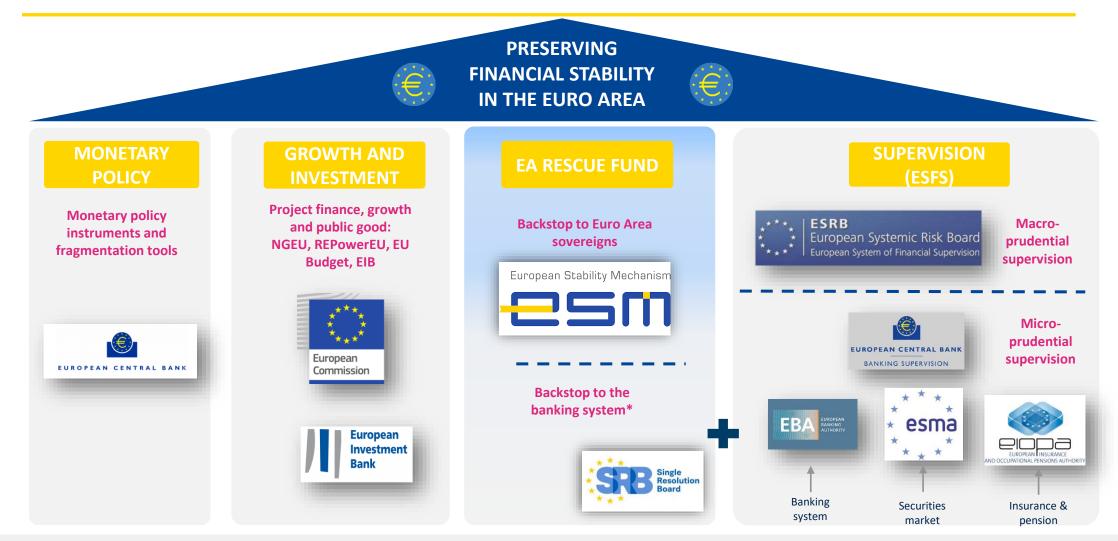
(percentage points)







ESM WITHIN THE EUROPEAN FINANCIAL ARCHITECTURE

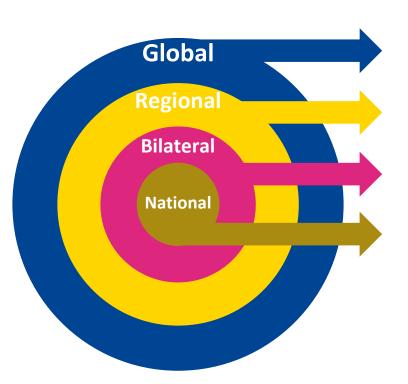


^{*} Ratification of the Amending Agreement to the ESM Treaty ongoing



THE ESM IN THE MULTILATERAL CONTEXT: THE GLOBAL FINANCIAL SAFETY NET (GFSN)

GFSN provides insurance against crises, financing to mitigate their impact, and incentives for sound macroeconomic policies to ensure long-term prosperity

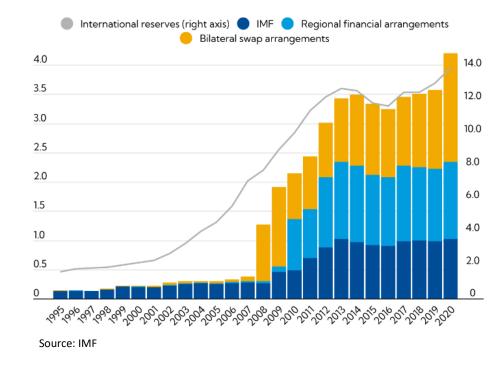


At the **global** level, the IMF provides a financial backstop;

At the regional level, protection comes from the Regional Financial Arrangements (RFAs);

At the **bilateral** level, there are swap lines concluded bilaterally among countries;

At the **national** level, countries can selfinsure against external shocks using foreign reserves or fiscal space.



GFSN firepower expansion (trillions of USD)

GFSN layers and their functions



ESM IS THE LARGEST REGIONAL PLAYER IN THE GLOBAL FINANCIAL SAFETY NET

Future shocks make a strong case for enhanced cooperation between the regional rescue funds and the IMF





CROATIA ADOPTED THE EURO ON 1 JAN 2023

- By joining the euro area, Croatia also becomes eligible for membership in the ESM. This is expected to happen in early 2023.
- The minister of Finance of Croatia will become a member of the ESM Board of Governors, which takes all the important decisions regarding the ESM.
- Each Member contributes to the ESM authorised capital based on its respective share of the EU total population and gross domestic product (GDP). Croatia is expected to benefit from a temporary correction period of 12 years, during which its initial capital subscription to the ESM will be lower, thus leading to a temporarily lower paid-in capital contribution.
- Croatia will also benefit from the solidarity that comes with ESM membership, with access to financial assistance tools, which is a signal of protection for investors.







European Stability Mechanism



HIGHEST RATINGS FROM TOP 3 RATING AGENCIES

Ratings	Long Term	Short Term	Outlook	Commentary			
STANDARD &POOR'S	AAA	A-1+	Stable	reinforced by strong access to market financial arc		ey pillar for the euro area's chitecture, alongside institutions EIB and the ECB "	
Moody's	Aaa	P-1	Stable	"The credit profile of the ESM, the euro area's permanent crisis-resolution mechanism, reflects its substantial capital buffers, low leverage and preferred creditor status. Other credit strengths include its prudent capital and liquidity management, strong liquidity and the very strong support of its shareholders"		"The ESM has established a strong market presence since its inception. It has proved its ability to issue bonds in size within a short period of time.	
FitchRatings	AAA	F1+	Stable	"The low risk business profile primarily reflects the ESM's excellent governance and importance of its public mandate, further enhanced by the role it is expected to play in the Banking Union. Fitch also assesses the ESM's operating environment as 'low' risk, based on the high credit quality and low political risk of the countries of operations."			



European Financial Stability Facility



HIGH RATINGS FROM TOP 3 RATING AGENCIES

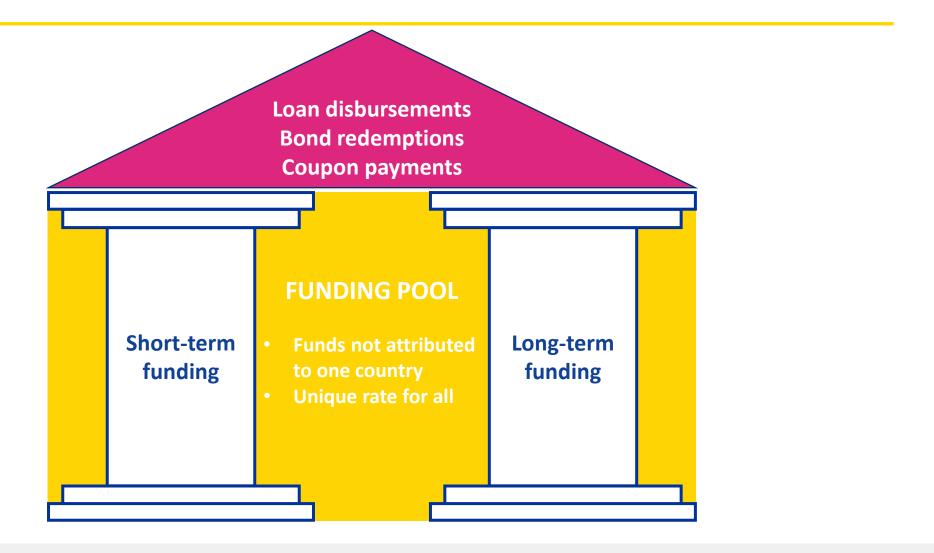
Ratings	Long Term	Short Term	Outlook	Commentary	
STANDARD &POOR'S	AA	A-1+	Negative	"The EFSF has benefited from low funding costs since its inception, and we expect it will continue to do so. Under the Basel framework, EFSF bonds are considered to have 0% risk weights. Furthermore, the European Central Bank (ECB) has included the EFSF in its expanded public-sector asset purchases program."	
Moody's	Aaa	P-1	Stable	"The credit profile of the European Financial Stability Facility reflects primarily the strong support by its guarantors. Other credit strengths include the EFSF's prudent liquidity management and its strong liquidity position, supported by solid market access and a diversified investor base.	
FitchRatings	AA	F1+	N/A	"EFSF's ratings rely on irrevocable and unconditional guarantees and overguarantees provided by Euro Area Member States (EAMS) (). They ensure EFSF debt is fully covered by guarantees and over guarantees (up to 165% of original guarantees) from the most highly-rated EAMS or by a cash reserve."	



ESM FUNDING PROGRAMME



FUNDING STRATEGY WITH TWO PILLARS





SHORT-TERM FUNDING

- Bill market is an important tool to manage funding liquidity risk
- The ESM has a strategic minimum presence to ensure permanent access to its investor base
- In case of higher or lower liquidity needs, the ESM can adjust the bill volume

Current Characteristics

Size Min. target size of €1.1bn

Timing 1st and 3rd full week of the month (see calendar below)

Bidding period 08:00 - 12:30 CET

Features Multiple price auction, each bill is rated by Moody's, Fitch and S&P

Access Via ESM market group

Information Bloomberg ESM pages, 4 (GO), Buba (GO) and GAM (GO)

Auction dates for each half-year announced in advance *

2023	January	February	March	April	May	June
3-month	Tuesday 03	Tuesday 07	Tuesday 07	Tuesday 04	Tuesday 02	Tuesday 06
6-month	Tuesday 17	Tuesday 21	Tuesday 21	Tuesday 18	Tuesday 16	Tuesday 20

LONG-TERM FUNDING



FLAGSHIP PRODUCTS

Highly liquid € benchmark bonds

- Flagship product with regular presence in all parts of the curve
- ESM up to longest loan with maximum limit of 45 years, EFSF<2070
- Use of taps to increase liquidity
- Syndication and auction



STRATEGIC PRODUCTS

USD market

- Strategic tool utilised subject to market conditions and funding needs
- Issuance format: RegS/144A
- All proceeds swapped back to euros

N-bonds

- Minimum issue size:
 €25 million
- Maturity: Maximum limit of 45 years, EFSF<2070
- Frequency: Issuance via reverse enquiry
- Distribution: Via ESM/EFSF market group members

The EFSF and ESM are included in the major SSA and government bond indices such as ICE BofAML, J.P. Morgan, iBoxx, FTSE and Barclays



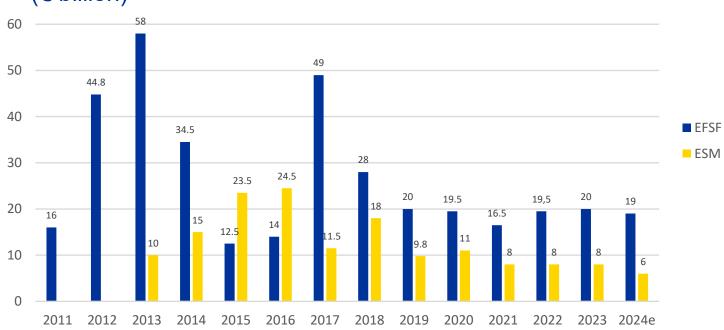
ESM/EFSF FUNDING PROGRAMME

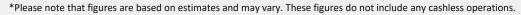
The combined funding for EFSF & ESM for 2023 will be €28 billion

- €20 billion for EFSF
- €8 billion for ESM



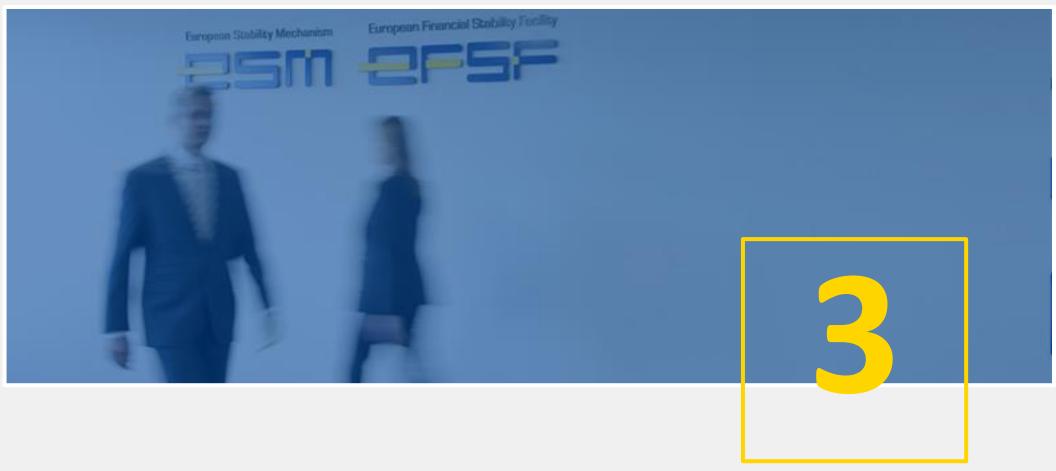
EFSF / ESM Bond issuance (€ billion)*







ESG AT THE ESM



THE ESM HAS A HOLISTIC APPROACH TO ESG

Lending operations' social dimension

- European solidarity
- Lender of last resort
- Making reforms more sustainable

Funding

- Continued dialogue with ESG Rating Agencies
 Social aspect of our funding: ESM bonds contribute to social stability
- Ad-hoc sustainable frameworks for dedicated social programmes (e.g. Pandemic Crisis Support)

Strategic priority

- Integrate ESG in full balance sheet
- Integrate ESG in macro analysis / financial stability
- Review existing instruments from ESG perspective
- ESG Framework for Investment (UN PRI)



THE ESM IS ENGAGED IN ESG



Since 2019 ESM publishes its annual Carbon Footprint Report as part of ongoing efforts to monitor, measure, and report the institution's environmental impact.





ESM continuously implements measures to improve the internal environmental impact. Environmental certificates from Luxembourg government encouraging our staff's environmentally conscious behaviour.



ESM fosters a diverse working environment, the highest standards of integrity, as well as promotes a healthy work-life balance.

ESM Pandemic Crisis Support focused on social lending to finance health-related costs of Covid-19.



ESM set up a **Social Bond Framework** to finance this credit line with the issuance of Social Bonds.

Governance



Robust ESM governance framework ensuring strong accountability and transparency vis-à-vis the ESM shareholders and other stakeholders.

Reflected in the latest **upgrade Rating report** from Moody's

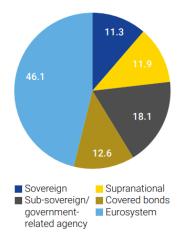


Three layers of audit oversight to ensure accountability of the ESM.

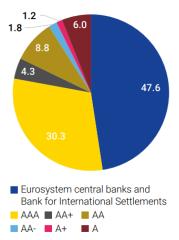


ESM AS AN INVESTOR

Asset class distribution of investments (in %)



Ratings distribution of investments (in %)



■ The ESM is a significant investor in SSA space

- ✓ Unlike other peers, the ESM is not allowed to on-lend its paid-in capital.
- With €80.5bn paid in capital, highest capitalised IFI globally
- ✓ We invest in highly secured liquid fixed income assets rated "A" and above.

ESM as a sustainable and responsible investor - ESG

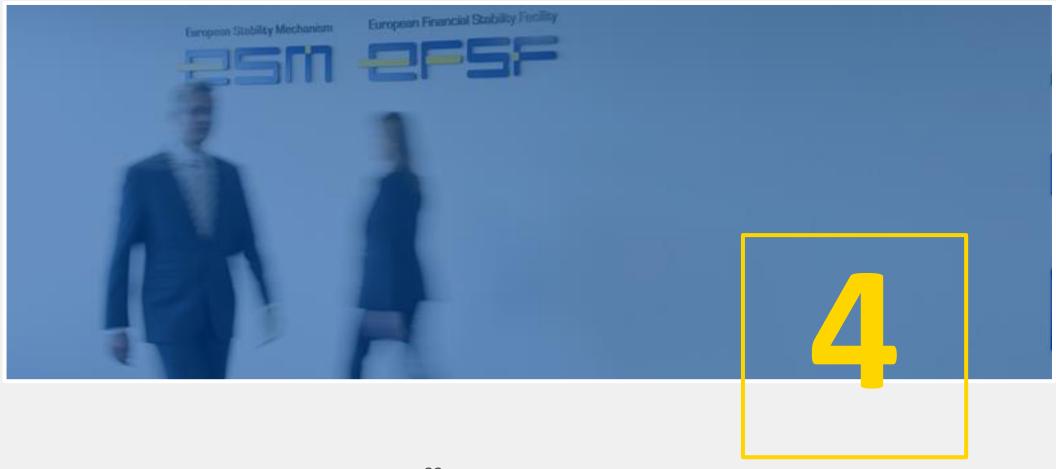
- ✓ The ESM is currently building a responsible investment framework to assess the alignment of issuers with ESG criteria.
- ✓ Of our investments, €7.7bn are split between green, social and sustainability bonds (in addition to €0.3bn invested in pandemic bonds).

□ PRI membership

- ✓ In February 2020 the ESM became signatory of United Nations Principles for Responsible Investments.
- ✓ As a PRI signatory, the ESM will include ESG criteria within its investment processes.



WHY INVEST IN ESM AND EFSF?



TRANSPARENCY: HIGH DEGREE OF COMMUNICATION TO INVESTORS





Any material changes communicated in timely manner to investor community



High degree of communication during transactions RFP announcement, mandate



LinkedIn page where we publish Funding and Investor Relations latest news and developments



INVESTOR NEWSLETTER NO. 46

INVESTOR NEWSLETTER N

Dear Investo

For the EFSF and ESM, 2022 has been a busy and significant year not least because we began to issue bonds without the presence of issuance windows. During the sovereign debt crisis a decade ago, we chose to guide investors with announcements about our quarterly funding. However, in 2021 we took the decision to drop issuance windows to ensure that our issuance remains agile and responsive to the needs of investors, which has proven beneficial.

We navigated the challenging capital markets, and we thank investors for remaining loyal to us as well as our market group member banks for their ongoing support.

Abandoning issuance windows and separately making more use of intraday transactions rather than two-day bond sales, contributed to flexibility in funding. Furthermore, we completed our 2022 longterm funding programme exceptionally early this year. The last EFSF bond transaction of the year was on 4 October and the last ESM bond transaction was on 17 October.

In 2017, we established a strategic presence in the US dollar market. This year we did not issue in US dollars as demand held up strongly for euro-denominated bonds. We will keep the USD as a strategic currency for the future. We focused on euros this year because with higher European rates the demand for short-term euro bonds increased, and we were thus able to tap into that demand several times at attractive rates for our beneficiary Member States.

For 2023, our long-term funding target remains stable, for the EFSF it is \le 20 billion, up from \le 19.5 billion in 2022. For the ESM, we will seek to raise \le 8 billion, same as this year.

We thank investors for their confidence in our Pandernic Crisis Support credit line, which expires on 31 December 2022. Despite not being triggered by ESM Members, it contributed, as part of the European policy response to the pandemic, reassuring financial markets.

In this edition of the newsletter, we would like to take the opportunity to introduce our new Managing Director of the ESM, Pierre Gramegna, whom we welcomed on 1 December. We look forward to introducing Pierre to investors on our roadshows very soon.



Silke Wei

Head of Funding & Investor Relations EFSF and ESM



Newsletter

announces auctions

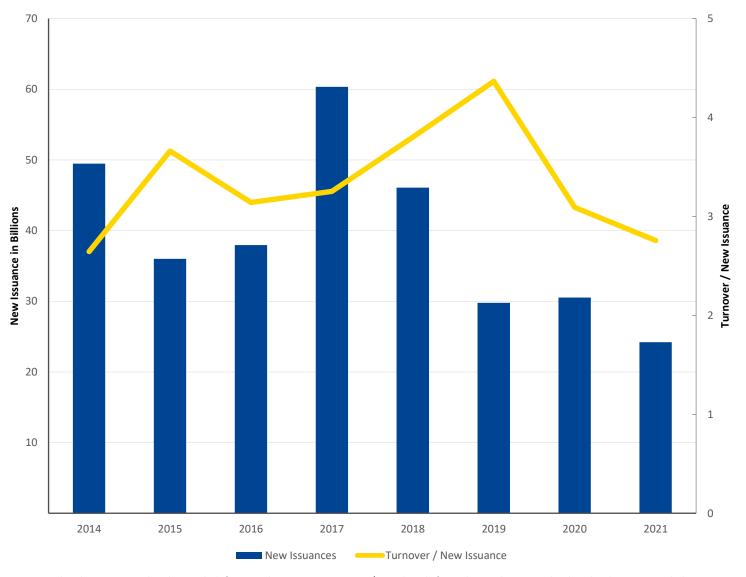
in advance for each



LIQUIDITY: A KEY ROLE IN THE FUNDING STRATEGY



ESM & EFSF Bond Issuances and Turnover



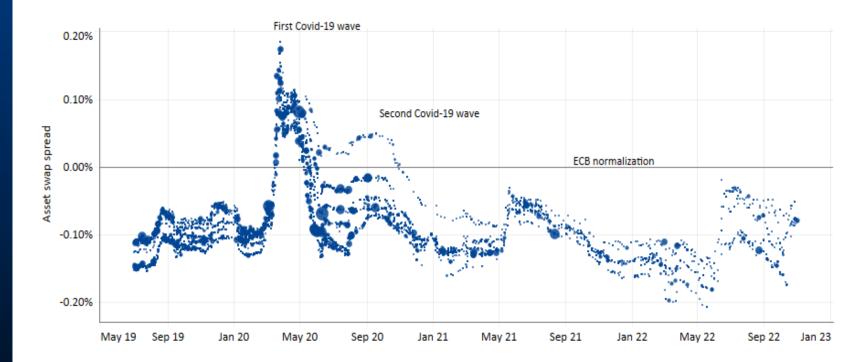
NB: This data is sourced and compiled from trading activities in ESM / EFSF bonds from the market group banks. The data is compiled in a Harmonised Reporting Format used by all Euro Governments and Debt Management Offices.

LIQUIDITY IN STRESS TIMES



Liquidity in EFSF/ESM bonds has proven to be resilient even in stress times, after the peaks of the Covid-19 crisis and following the ECB normalisation

EFSF/ESM bond trades - volumes and asset swap spreads



SUPPORTED BY A STRONG MARKET GROUP



ESM/EFSF Market Group comprises the following 33 international institutions:







PERFORMANCE: OPPORTUNITIES COMBINED WITH ROBUST STRUCTURE



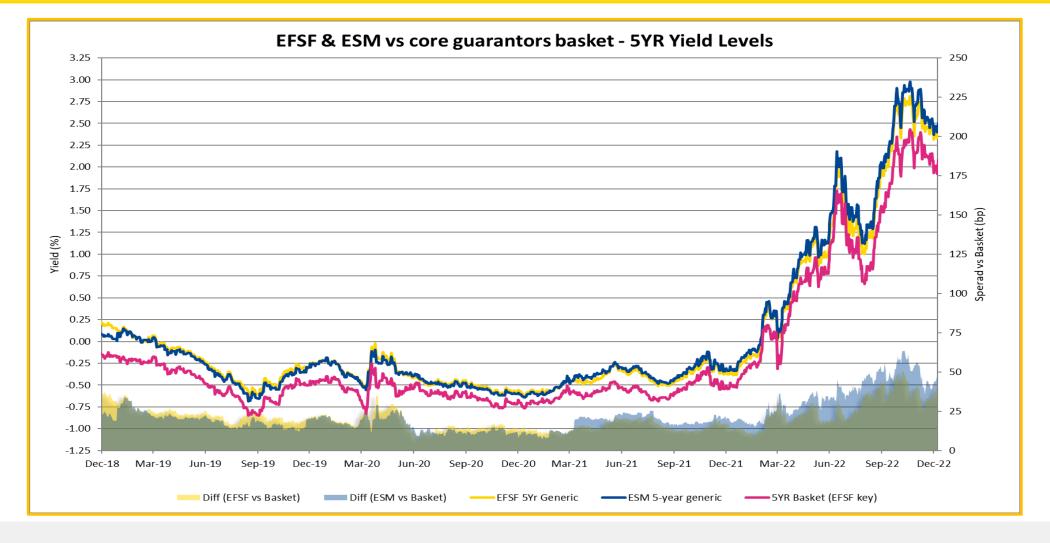
ESM's issuances benefit from a robust capital structure

EFSF's issuances benefit from a solid structure with an overguarantee mechanism from the six best-rated euro area countries

Core EFSF guarantors	Adjusted Cont. Key	Over-guaranteed Cont. Key
Germany	29.13%	46.74%
France	21.88%	35.10%
The Netherlands	6.13%	9.84%
Austria	2.99%	4.79%
Finland	1.93%	3.09%
Luxembourg	0.27%	0.43%
Total		100%

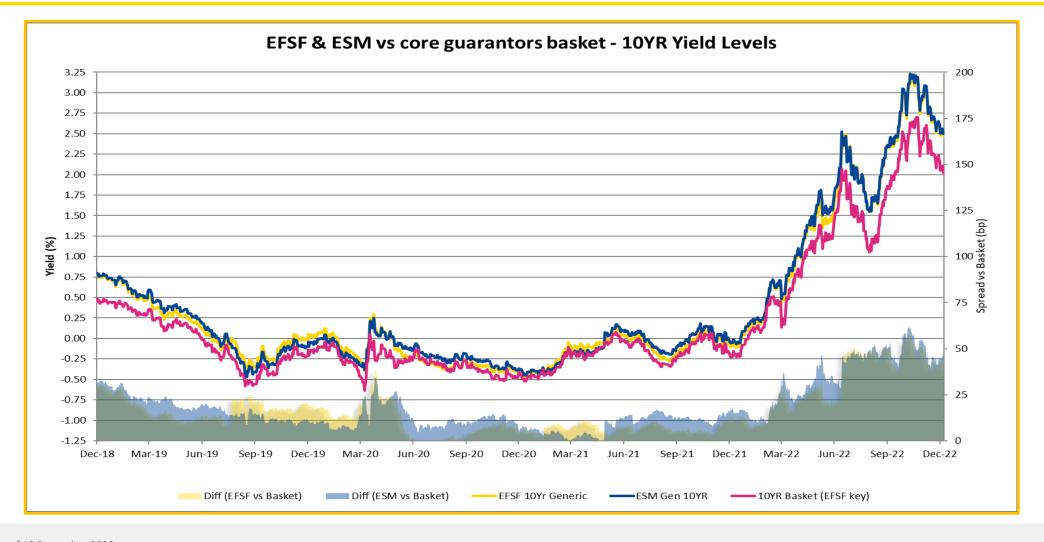


PERFORMANCE: OPPORTUNITIES COMBINED WITH ROBUST STRUCTURE



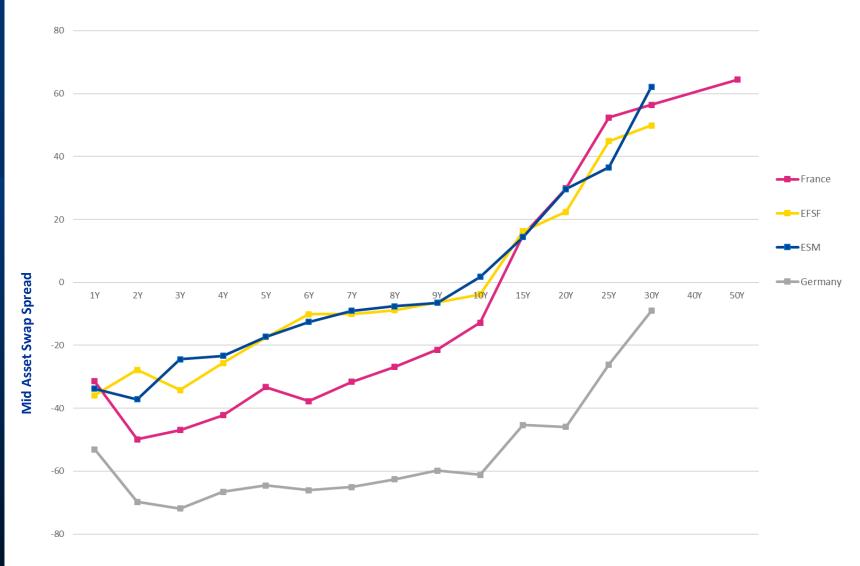


PERFORMANCE: OPPORTUNITIES COMBINED WITH ROBUST STRUCTURE





EFSF & ESM VS FRANCE AND GERMANY BOND CURVES

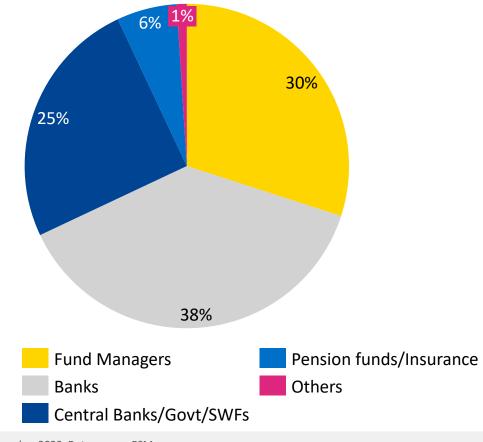


Source: Bloomberg, as of 19 December 2022

EFSF AND ESM: SOLID AND DIVERSIFIED INVESTOR BASE

Geographical Breakdown 13% 21% 55% 7% Euro Area Asia Rest of Europe **Americas** UK & Switzerland Middle East & Africa

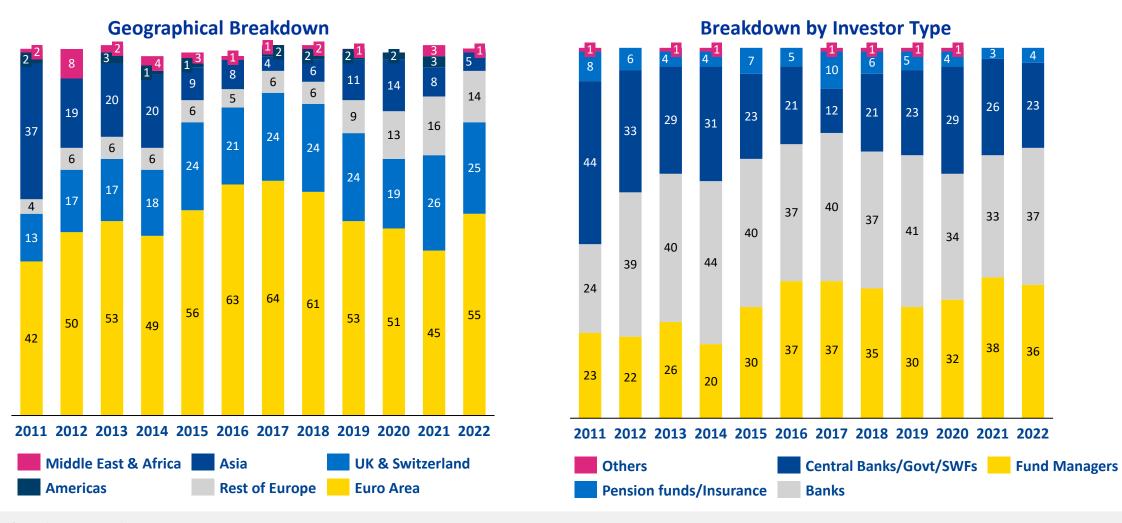
Breakdown by Investor Type

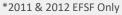


^{*}Total breakdown includes all EFSF & ESM syndicated bond issues at time of issue. Placements by auction are not included. As at December 2022. Data source: ESM



ESM & EFSF: ANNUAL INVESTOR BREAKDOWN







CONTACTS



KALIN ANEV JANSE

Member of the Management Board

Chief Financial Officer

+352 260 962 400

k.anevjanse@esm.europa.eu

Investor.relations@esm.europa.eu

www.esm.europa.eu

www.efsf.europa.eu

Bloomberg: ESM <GO>; EFSF<GO>

Thomson Reuters: 0#EUEFSF=; 0#EUESM=



SILKE WEISS
Head of Funding and Investor Relations

+352 260 962 632

s.weiss@esm.europa.eu



